

Who are the ASDW?

The Association of Small Direct WineMerchants

(ASDW) was formed, as the name implies, by a group of British independent small wine merchants directly selling to the general public and hospitality trade via mail order and the internet.

Essentially ASDW is peopled by small businesses run by real people.

There are currently 17 members each of which is passionate and knowledgeable about wine. We offer customers a specifically selected, interesting and often exclusive range of wines at very reasonable prices. The British public are well served by supermarkets at the very low end of the price range but it is becoming increasingly more difficult to find quality wines as big brand names dominate high street

shops and supermarkets.

Our ranges of wine are selected from all over the world and the virtues of quality, taste and flavour always take precedence over brands

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and mass production. The wines on offer are

often from small growers and family run wineries where tradition and quality really matter.

Our customers enjoy our relaxed, unbiased and professional opinion and the convenience of discussing their requirements via email and telephone at their leisure free of the shackles of shop opening hours.

Members follow a strict code of practice and use the latest technology to ensure that your internet or mail order shopping experience is pleasurable and safe.



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Membership as at 24th April 2006

Henry Speer, Champers Limited

www.champers.net

Champers specialise in champagne, particularly personalised label champagne for corporate brands and social events. They also supply the range of Champagne du Mont Hauban, and a range of half bottles

Krystyna and Jim Monks, Decanter Wines

www.decanterwines.co.uk

Independent specialist importers of Rioja and other quality wine from Spain

Mike & Pat Robertson, Devigne Wines

www.devignewines.co.uk

Devigne Wines are specialists in Rosé, Méthode Traditionnelle (Champenoise) & wines from Gaillac, the Jura and the Languedoc

David Riach, F & F B Wines

F&FB Wines specialises in internationally recognised red wines from Tuscany, holding stocks of mature vintages from the 80s onwards. Sales are by mail order or collection by arrangement

Stefan Reynolds, Field & Vine Limited

www.fieldandvine.co.uk

Field & Vine provides both private and corporate customers with specially chosen, interesting and hugely drinkable wines from producers who are passionate about wine and really care about what they produce

Roger Leech, Fine Wine List Ltd

www.finewinelist.net

Fine, rare and mature wines for the collector, connoisseur and amateur. Small lots and mixed cases our speciality: more than 1,000 wines listed, particularly from Bordeaux, Rhone & Australia

John Dickinson, French Regional Wines

www.french-regional-wines.co.uk

As the name implies specialists in French regional wines not available in supermarkets and the multiples

John Hattam & Andy Clarke, H C Wines

www.hcwines.co.uk

H C Wines imports a range of interesting, individual and affordable wines with a special emphasis on south-west France. We also conduct tailored tastings for a wide variety of clients

Leon Stolarski, Leon Stolarski Fine Wines

www.lsfineswines.co.uk

New classics from Languedoc, Roussillon and southern Rhone. An impressive range of red, white, sparkling, dessert and fortified wines from some of the best producers these regions have to offer

Nick Dobson, Nick Dobson Wines

www.nickdobsonwines.co.uk

Specialist importer offering the widest selections of Swiss and Austrian wines in the UK, including a particularly impressive range of Austrian Dessert wines. Also one of the UK's leading specialists in wines from small estates in Southern Burgundy (Beaujolais, Mâconnais, Côte Chalonnaise) and Germany (mainly Mosel)

Geoff Ponter & Annalisa Baj, Amordivino Ltd

www.amordivino.co.uk

Amordivino wines present to you the best wines that Italy has to offer. An enormous range of interesting and exciting Italian wines, many of which are not normally available outside the top London restaurants

Paul Havers, PMH Wines Ltd

www.pmhwinest.co.uk

PMH Wines are an Independent Wine Merchant offering traditional services, ranging from En Primeur offers all the way through to cellaring of our customers wine

Nick Willcocks, Step Up Wines

www.stepupwines.co.uk

Step Up Wines Limited are specialists in offering wines hand crafted by small, dynamic producers. By setting up exclusive partnerships with the Vineyards we aim to bring you wines that you will not find elsewhere

James Bercovici, The Big Red Wine Company

www.bigredwine.co.uk

BRW imports wines from leading estates throughout France with a special focus on the Southern Rhône Valley. Quality, value and helpful, friendly service are its aims

Nicholas Dunning, The Boutique Wine Company

www.boutiquewinecompany.co.uk

The Boutique Wine Company is the exclusive importer of a range of small, Australian wineries. Emphasis is on quality and a broad mix of regions and styles

Bill Laverick, Vinpromo

www.vinpromo.co.uk

Vinpromo has a range of some 80 wines. Sourcing wines principally from international companies who do not generally deal with the multiples, the list has a strong Latin focus

Susan Weerts, Windsor Wines

www.southafricawines.co.uk

Windsor Wines Limited manages the South Africa Wines website. Selling quality South African wine to the UK from all the great wine Cape wine estates

Warren Edwardes, Wine for Spice

www.wineforspice.com

Wine for Spice's naturally semi-sparkling wines Very Dry Viceroy White, Quite Dry Raja Rosé and Off Dry Rani Gold, are cool refreshingly sparkling, fresh & fruity wines to accompany curries and spicy food

CONTACTS

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